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## **The Fallon Co. taps Michael Fallon as president**

By Catherine Carlock | April 10, 2019



Boston-based real estate development firm The Fallon Co. has tapped Michael Fallon, son of founder and CEO Joseph Fallon, as president of the company.

Joe Fallon, who was previously president and CEO, will retain his CEO title in the transition.

Michael Fallon will handle the firm's national expansion, overseeing operations in markets including Charlotte and Raleigh, North Carolina; Jacksonville, Florida; and Alexandria, Virginia.

“With his extensive development expertise, investment experience and a proven track record of leadership and success, Michael is uniquely qualified to lead The Fallon Company as we continue to expand our U.S. footprint,” said Joe Fallon of his son Michael in a statement. “This appointment marks a new exciting chapter for our company, and we are confident that Michael’s integrity, passion for the business and clear vision for the future will ensure our continued success.”

Michael Fallon joined his father’s company in 2012 as a vice president, and was promoted to chief investment officer and senior vice president four years later. At his direction, The Fallon Co. expanded to the Southeastern United



States, developing projects including the 16.7-acre Strawn Cottages project in Charlotte, North Carolina, among others.



In Boston, The Fallon Co. developed Fan Pier in Boston’s Seaport District, which is now home to the world headquarters of Vertex Pharmaceuticals (Nasdaq: VRTX), luxury condominiums, One Marina Park Drive and the future Boston office of Springfield-based The Massachusetts Mutual Life Insurance Co.

“I am deeply honored to lead our firm through the next phase of growth and look forward to working closely with our dedicated team of development experts as we expand our portfolio across new markets and invest in new opportunities” said Michael Fallon in a statement. “As a fifth-generation developer, I am proud to carry forward The Fallon Company’s mission to positively transform neighborhoods and enhance the communities in which we operate.”

Michael Fallon has a bachelor’s degree in international relations and European business and economics from Boston University, a master’s degree in finance from Bentley University and a master’s degree in construction management from Wentworth Institute of Technology.