



The Fallon Company Names Hank Seemore Chief Financial Officer

Seemore to oversee national real estate development firm's financial operations as it continues its expansion across the Eastern Seaboard

Boston, MA (July 30, 2019) – [The Fallon Company](#), a national commercial real estate owner and developer that specializes in mixed-use urban development, today announced it has appointed Hank Seemore as chief financial officer. In his new role, Seemore will be responsible for managing The Fallon Company's financial and risk mitigation operations, including developing financial projections and preparing growth plans to support and guide the firm's corporate strategy planning. Seemore will be based in the company's corporate headquarters in Boston. Samuel Butler, who previously served as The Fallon Company's chief financial officer, will lead the firm's expanded project finance group nationally, as Managing Director in The Fallon Company's Boston office.

"We are thrilled to welcome Hank to The Fallon Company's growing team," said Michael Fallon, President of The Fallon Company. "He brings extensive experience planning, implementing, and managing financial activities for major companies, and we are confident that his background coupled with his track record of achieving strong results will make him a valuable asset to our firm."

Founded in 1993, The Fallon Company is focused on large-scale urban development geared toward transforming neighborhoods. The award-winning firm has developed more than \$5 billion of real estate across the East Coast, representing more than six million square feet of property. Current projects include developments in Boston, Charlotte, and Raleigh, N.C.

"I am honored to be joining The Fallon Company at such an exciting point in the firm's expansion," said Seemore. "I was drawn to The Fallon Company's vision, precision of execution, and smart expansion strategy, and I look forward to bringing my financial experience to one of the country's premier real estate development firms as we continue to pursue investment and development opportunities to execute best-in-class projects across the country."

With 30 years of financial experience, Seemore previously served as Treasury Director of Cash Management and Commercial Banking at Partners HealthCare, one of New England's largest healthcare systems, where he was responsible for overseeing cash and liquidity management of the system's roughly \$14 billion business, while directing its commercial and merchant banking relationships. Seemore earned his MBA from the MIT Sloan School of Management. He also serves on the Executive Board of Directors of the New England Association of Finance Professionals.

For more information about The Fallon Company, please visit <https://www.falloncompany.com>.

About The Fallon Company

The Fallon Company is a privately held commercial real estate owner and developer headquartered in Boston, Massachusetts with regional offices in Charlotte and Raleigh, North Carolina. Founded in 1993, The Fallon Company has developed more than six million square feet of property, representing more than \$5 billion in real estate. It is proudly recognized as a leader in mixed-use urban development and one of the most active private developers on the East Coast. Fallon brings to its projects a unique focus



on large-scale urban design geared toward transforming neighborhoods into cohesive, community-driven environments. For more information, visit www.falloncompany.com

###

Media Contact:

Erin Evanoka

Elevate Communications

646-456-9649

tfc@elevatecom.com