

## ***GlobeSt. Real Estate Forum's 2022 Fifty Under 40 award***

### **Fallon Company's CEO named to GlobeSt.'s prestigious "50 Under 40"**

Since joining The Fallon Company in 2012, Michael Fallon has followed the same blueprint with his career as with the company's marquee projects. He's known where and how to build a solid foundation, gaining valuable experience at all levels of the business, including construction, project management, marketing, investment management and, ultimately, executive leadership. Michael melded his on-the-ground work ethic, eye for details and an understanding of people, partnerships and collaboration, with visionary ideas, resulting in a steady ascension within the ranks of TFC as well as in the commercial real estate industry.

In 2022, it culminated in his elevation to CEO of The Fallon Company, as well as recognition in [GlobeSt.'s prestigious 50 Under 40 list](#). One of the industry's most valuable and trusted resources for commercial real estate (CRE) news, content and insights, GlobeSt. singled out 50 achievers in the national CRE space under the age of 40.

"The first decade or so of professional work can make or break a career; certainly they establish a reputation in a market for better or worse," GlobeSt. wrote in its 50 Under 40 announcement. "We set about finding 50 individuals under 40 who have forged a strong career path for themselves by delivering a strong value-add to their companies."

In its citation of Michael for the 50 Under 40 honor, GlobeSt. highlighted the value he has added to TFC, particularly during the last three-plus years as president and CEO. "Under his leadership, TFC has generated a current project pipeline of \$3 billion," Globe St. wrote. "Fallon leads the organization's strategic direction and heads a team of experts on planning, organizing and executing development projects, with an emphasis on large-scale, mixed-use projects in urban environments. He is also responsible for the oversight and management of the company's Boston headquarters, as well as its regional offices in Raleigh, NC, Charlotte, NC and Nashville, TN."

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