



Fallon Company Announces Raleigh Crossing Mixed-Use Project

By Taylor Williams | August 26, 2019



Fallon will break ground on the first phase of Raleigh Crossing in September.

RALEIGH, N.C. — The Fallon Company, a Boston-based developer specializing in urban mixed-use projects, has unveiled plans for Raleigh Crossing, a new development spanning 1.8 acres in the state capital.

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Named for its location at the convergence of four city districts, Raleigh Crossing will feature four distinct uses. Preliminary plans call for 280,000 square feet of Class A office space, 18,000 square feet of retail space, a 165-room hotel and a 135-unit apartment community.

The project will also include an outdoor amenity terrace with space for communal events. Sidewalks will also be expanded to accommodate a heavier volume of foot traffic.

Fallon expects to break ground in September on Phase I of the project, which will deliver a commercial tower at 301 Hillsborough St. That building will house the 280,000 square feet of office space, as well as 12,500 square feet of retail space and a fitness center. The hotel and residential components, as well as the remaining 7,000 square feet of retail space, will comprise Phase II.

Duda | Paine Architects is designing the project. CBRE is handling preleasing of the retail space, which is underway. Pendo, a provider of cloud and software solutions, plans to relocate its corporate headquarters to Raleigh Crossing upon completion.

"Raleigh Crossing will be the city's premier mixed-use destination," says Michael Fallon, president of The Fallon Company. "We look forward to breaking ground on Raleigh Crossing at an important moment in downtown Raleigh's evolution into a national destination and an ideal place to live, work and play."

A timeline for delivery was not released.

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